



MEMBERSHIP DEVELOPMENT DIRECTOR
Career Opportunity

YMCA: DeVos-Blum Family YMCA of Boynton Beach

Location: Boynton Beach, FL

Job Description: The DeVos-Blum Family YMCA of Boynton Beach is seeking a highly-motivated, goal-driven self-starter to join its Membership team and connect individuals, corporations and organizations to YMCA membership opportunities. The successful candidate must have excellent customer relation skills, sales experience and a commitment to the YMCA values of caring, honesty, respect and responsibility. A primary responsibility of the position will be to visit area corporations and organizations and promote membership and programs to employees.

Requirements: Candidate must have a Bachelor's degree from an accredited college of university and/or Senior YMCA Directorship certification. At least 2-3 years of experience in direct sales and in building sales plans, developing sales goals, reporting, budgeting and forecasting is required. In addition, the successful candidate will demonstrate outstanding customer service and relationship building skills, excellent presentation, communication and writing ability, and experience in developing and executing marketing plans. Proficiency in Microsoft Office applications is a must as well as familiarity with Internet sales.

Salary: \$39,000-45,000

Additional Compensation Details:

Bonuses, excellent benefits package, retirement plan and YMCA membership.

How to Apply:

By E-mail: humanresources@ymcaspbc.org

Resumes until: 5/15/08

Contact: DeVos-Blum Family YMCA of Boynton Beach
9600 South Military Trail
Boynton Beach, FL 33436